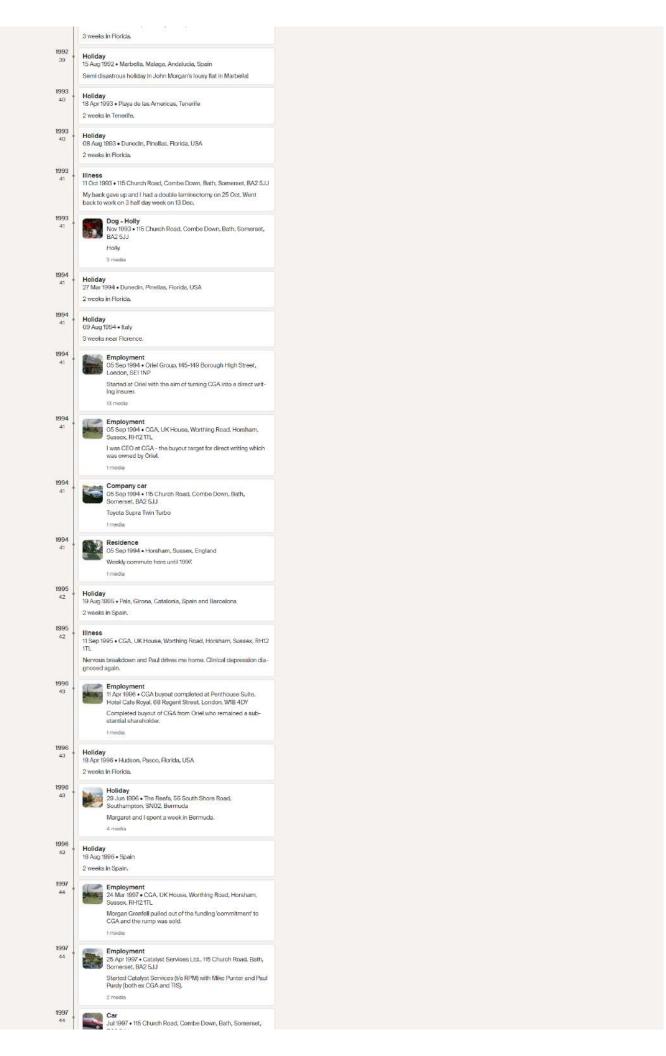
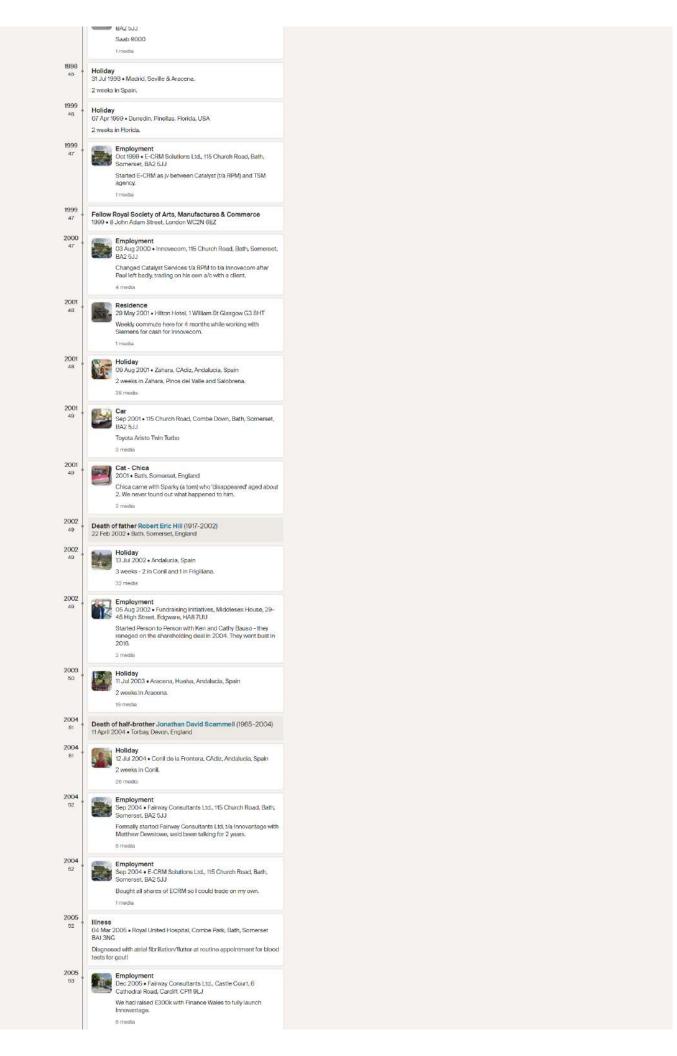
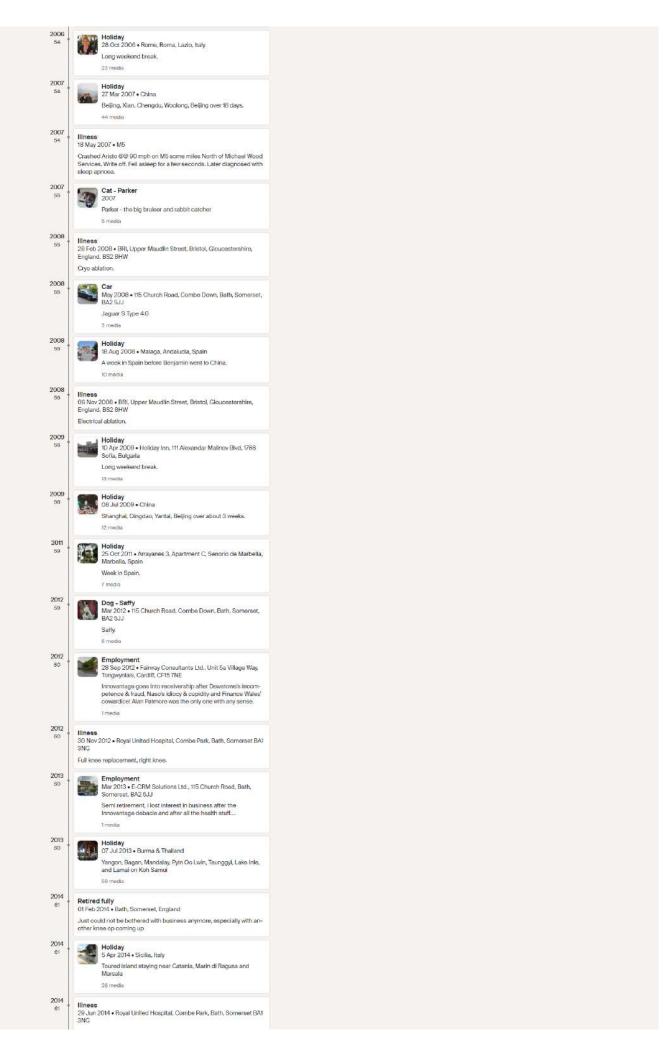
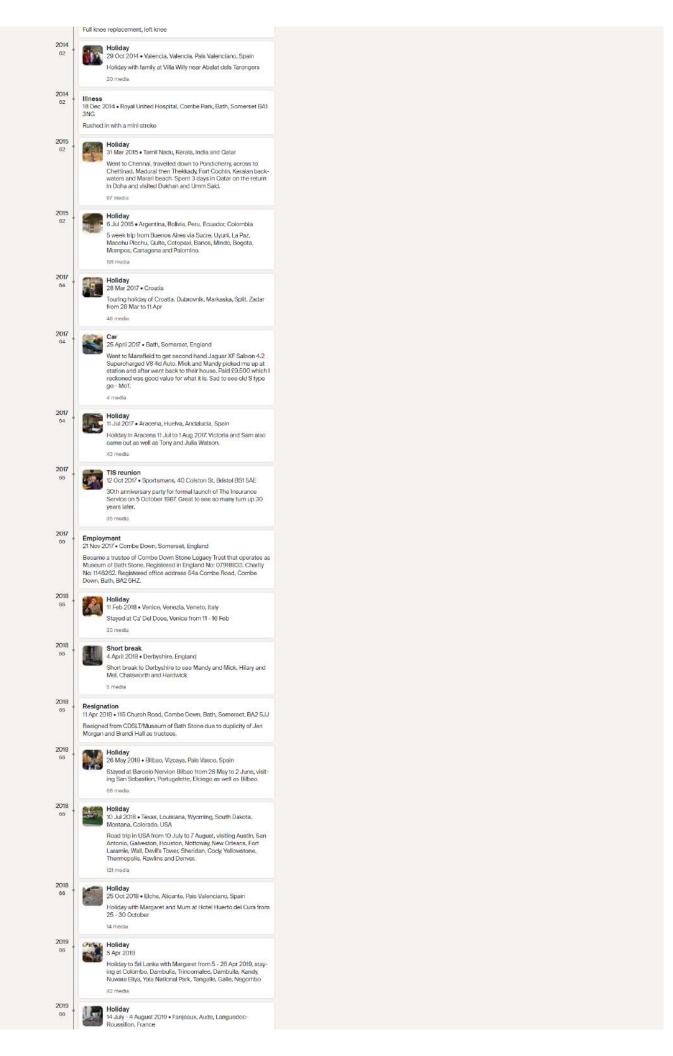


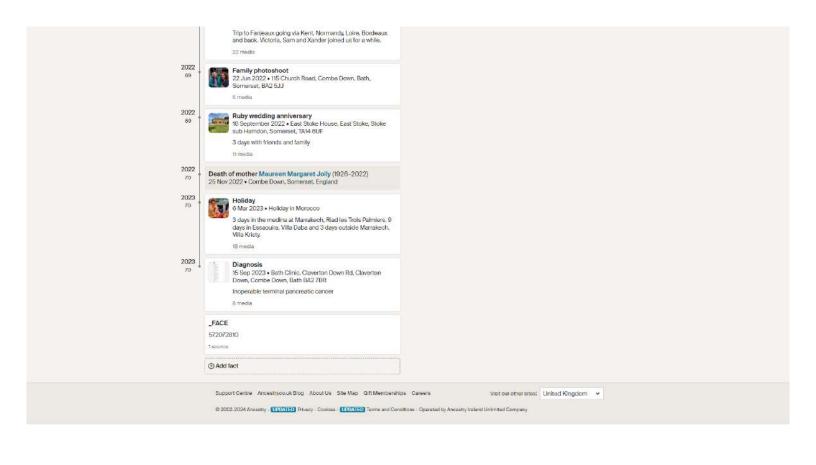
02 May 1985 • Brussels, Brussels (Bruxelles), Beiglum Went to see Anne Marie and Andre then spoke at a Paris conference. 1986 Employment 06 Jan 1986 • Citibank Savings, St Martins House, 1 Hammersmith Grove, London W6 0NY Joined Citibank Savings, after Burtons takeover of Debenhams, as Vice President, Director of Business Development. 1986 Company car 06 Jan 1986 • 115 Church Road, Combe Down, Bath, Somerset, BA2 5JJ Ford Sierra XR4x4 2 media Holiday May 1986 • Bodrum, Icel, Turkey 33 Went sailing with Mum and Tony, 1986 27 Jun 1986 • Basement flat, 47 Seagrave Rd London SW6 ISB 33 We weekly commuted here because we wanted to stay in 1986 Employment 16 Aug 1986 • Storecard, Griffin House, 161 Hammersmith Road, London W6 OGF Launched Storecard, a J-v that I arranged between Citibank and Storehouse. I remained a VP at Citibank but became Marketing Director of Storecard. 6 media 1986 Illness 06 Oct 1986 • Bath, Somerset, England Clinical depression diagnosed, but other than pills I struggle on and try 1987 Employment
Of Jun 1987 • Royal Insurance, New Hall Place, Old Hall Street, 34 Liverpool, L69 3HS Joined as General Manager, Royal UK. Offered job to start company to compete with Direct Line 1987 Residence 01 Jun 1987 • Moat House Hotel, Paradise Street, Liverpool, L1 8JD Weekly commute to here for 4 months until we opened in Bristol. 1987 Residence
Of Jun 1987 • 115 Church Road, Combe Down, Bath,
Somerset, BA2 5JJ 1987 Company car Sep 1987 • 115 Church Road, Combe Down, Bath, Somerset, BA2 5JJ Power+ Engineering Sprintex Supercharged Ford Sierra XR4x4 1987 Employment
Oct 1987 • The Insurance Service, The Spectrum Building
Bond Street Bristol BSI 3LG I remained a GM of Royal UK but was also MD of the Insurance Services and Cavendish Insurance. We launched The Insurance Service from here in October. Cat - Jerry 1987 • 115 Church Road, Combe Down, Bath, Somerset, BA2 5JJ 1987 Jerry came with Tom (from Karin at TIS), Tom was run over at about 2 but Jerry lived to 18. 1988 Birth of daughter Alessandra Hill (1988–1988) 19 Jan 1988 • Bath, Somerset, England 1988 Death of daughter Alessandra Hill (1988–1988) 21 Jan 1988 • Bath, Somerset, England 1988 Holiday 16 Apr 1988 • Wales Spent a week in central and North Wales. 1988 Holiday 22 Dec 1988 • Bahrain We spent 3 weeks in Bahrain with Mum and Tony. Margaret and I also 1988 Founder Member, The Institute of Direct Marketing 1988 • 1 Park Road, Teddington, Middles 1990 Birth of daughter Victoria Siobhan Frances Hill (1990-) 26 Jan 1990 • Bath, Somerset, England 1990 Company car
Oct 1990 • 115 Church Road, Comba Down, Bath, Somerset,
BA2 5JJ 38 Toyota Supra Turbo 1991 Holiday 18 Dec 1991 • Dunedin, Pinellas, Florida, USA

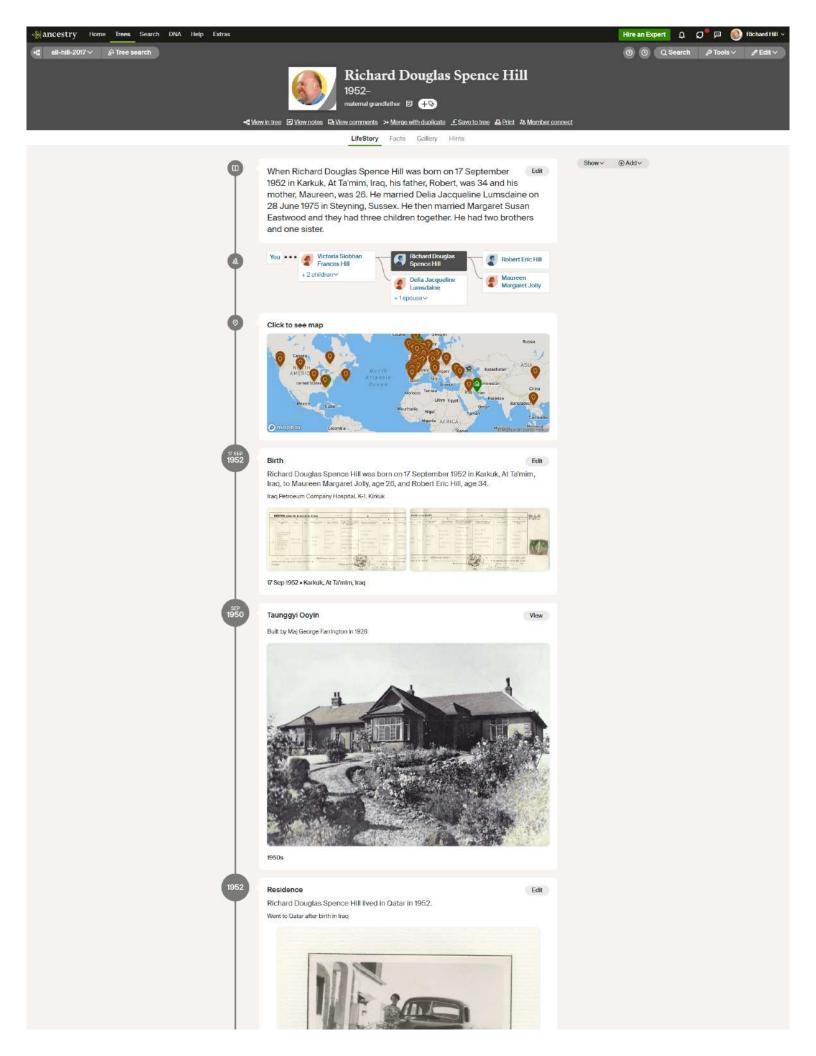














1952 • Umm Said, Qatar



#### Birth of sister

His sister Julia Elizabeth was born on 21 June 1954 in Bahrain when Richard Douglas Spence was 1 year old.



21 Jun 1954 • Manama, Bahrain



#### Residence

Edit

Richard Douglas Spence Hill lived in Karkuk, At Ta'mim, Iraq, in July 1955. Went to Iraq after lather transferred by IPC



Jul 1955 • Poplar Avenue, Kirkuk, Iraq



# Residence

Edit

Richard Douglas Spence Hill lived in Weybridge, Surrey, in July 1958. Left Iraq after revolution

Jul 1958 • Weybridge, Surrey, England



# Cat - cassyput

Edit

Cassyput





#### Residence

Edit

Shared house with Pat Cox





1959 • 19 Holmesdale Road, Bexhill-On-Sea TN39 3QE



#### Residence

.................



Jan 1960 • 49 West Parade, Bexhill-On-Sea TN39 3DX



# Residence

Edit

Edit

We lived here for a while, I remember I had mumps!



Mar 1960 • 66 Langdale Road, Hove BN3 4HP



# Education

Edit



Apr 1960 • West Hove Infants School, Hove BN3 5HX, UK



#### Education









Sep 1960 • Brockhurst School, Marlston House, Hermitage, Newbury, Berkshire, RG18 9UL



# Residence Edit Richard Douglas Spence Hill lived in Florida, USA, in March 1961.



Mar 1961 • 1st floor flat, 57 Brunswick Square Hove BN3 1EF



#### day

Edit

On a boat called Palomine with paternal cousins.



Jul 1961 • Norfolk Broads, Norfolk, England



#### esidence

Edit

Stayed here with Gran and Pa John in the school holidays



Jul 1961 • 47 Albury Drive, Pinner, HA5 3RL

1961

Residence

Richard Douglas Spence Hill lived in Florida, USA, in 1961.



1961 • Top floor flat, 57 Brunswick Square Hove BN3 1EF



Edit

Richard Douglas Spence Hill lived in Bridlington, Yorkshire, in April 1962.





# Birth of half-brother

His half-brother Phil was born on 8 May 1962 in Kuwait when Richard Douglas Spence was 9 years old.



8 May 1962 + Kuwait



Holiday

Edit



25 Jul 1962 • Tripoli, Lebanon



Residence

Edit

Mum and Tony moved in to this place



Aug 1962 • 45 Shirley Drive, Hove BN3 6UB



# Holiday

Edit

In a house with paternal cousins,





Jul 1963 • Loch Leven, Scotland



#### Holiday

Edit



Jul 1964 • Anglesey with paternal cousin Robert Brindley & Aberystwyth



# Holiday

Edit

Xmas in Qatar.



Dec 1964 • Umm Said, Qatar



#### Birth of half-brother

His half-brother Jonathan David was born on 20 June 1965 in Hove, Sussex, when Richard Douglas Spence was 12 years old.



20 Jun 1965 • Hove, Sussex, England



# Education









Sep 1965 • Hurstpierpoint College, College Ln, Hurstpierpoint, Hassocks, West Sussex BN6 9JS



# Holiday

Edit

Iraq with Coxs and Umm Said with Dad.





26 Jul 1966 • Kirkuk, Iraq and Umm Said, Qatar



#### Residence

Edit



Jan 1967 • 40 Regency Square, Brighton BN1 2FJ



# Holiday

Edit

Houseboat hotel holiday.





Jul 1967 • Shannon, Clare, Ireland



# Holiday





Jul 1968 • Hotel Duminy, 3 Rue du Mont Thabor, 75001, Paris, France



Holiday

Edit







Jul 1969 • Villa Rosa Hotel, St. Paul's Bay, Malta



#### Car

Edit

Tony had a Morris 1100 that I took to school and parked in Hurstplerpoint when they were away ;



Sep 1969 • 40 Regency Square, Brighton BNI 2FJ



#### Employment

Edit

My first job as Telemarksting Adviser - though we weren't called that in those days and used a whiteboard to register bookings and a key and lamp system to take the calls!



Sep 1970 • Martlet Travel, Preston Street, Brighton



Car

Edit

Triumph Herald.



Oct 1970 • 40 Recency Square, Brighton BN1 2FJ



Decidence

Richard Douglas Spence Hill lived in Florida, USA, in November 1970. My first flat



Nov 1970 • Basement flat, 57 Brunswick Square Hove BN3 1EF



#### Holida

Edit

Edit

Planned road trip to Spain with Dad aborted at Orleans because of dreadful weather, so we went to Paris instead.



Jan 1971 • Hotel Duminy, 3 Rue du Mont Thabor, 75001, Paris, France



# Employment

Edit

Went to Jersey as a resort representative. Great time until I crashed the carl



Mar 1971 • Martlet Travel, St. Heller, Jersey



#### Residence

Edit

Richard Douglas Spence Hill lived in St. Clement, Jersey, in March 1971. Stayed at the Green Island hotel with the Ringsells and then at a guest house.





Mar 1971 • Green Island, St Clement, Jersey, Channel Islands, JE2 6LS

SEP 1971 AGE 19

#### Education

Edit

I did not want to go to university but got a lot of pressure to do so, I went to do a B.A. in Economics here and was commuting daily. In fact the course was very mathematical and Host Interest pretty quick and falled the first year.



Sep 1971 • City of London Polytechnic, Electra House, 84 Moorgate, EC2M 6SQ

95D 1971 AGE 19

#### Residence

Edit

Came back here after Jersey.



Sep 1971 • 40 Regency Square, Brighton BN1 2FJ



Car

Edit

Hillman Im



Oct 1971 • 40 Regency Square, Brighton BN1 2FJ



Residence





Jan 1972 • Woodland Court, Dyke Road Avenue, Brighton and Hove, BN3 6DQ



# Dog - Bluey

Edit

Bluey







Mar 1972 • Woodland Court, Dyke Road Avenue, Brighton and Hove, BN3 6DQ



#### Education

Edit

Having failed the first year, I had nowledge in mind and so resat the year. It was, again a disaster and Hailed again.



Sep 1972 • City of London Polytechnic, Electra House, 84 Moorgate, EC2M 6SQ



# Residence

Edit



Mar 1973 • 20 Clifton Terrace, Brighton, BNI 3HA



# Employment

Edit

I started working with Tony, Georges Praud and Mac Golding at Pearl Vintners when it was clear that I had to do something I liked and wine was it!





Jun 1973 • Pearl Vintners, 12 Southview Road, Southwick, Sussex, BN42 4TU

DEC 1973 AGE 21

Holiday

Edit

Went to stay with Larry Harrison and Dad. Dec 1973 • Faro, Portugal



# Employment

Edit

Joined Sherry House as a management trainee.



04 Mar 1974 • Sherry House Ltd, 92 New Cavendish Street, London, WIM 8LP



#### Holiday

Edit

Went to Dad's with Delia.



Jul 1974 • Armação de Pēra, Faro, Portugal



# Company car

Edit

First company car - Austin 1800



Oct 1974 • 20 Clifton Terrace, Brighton, BN1 3HA



#### Residence

Edit

Richard Douglas Spence Hill lived in Highfield, Hertfordshire, in October 1974. Ilodged here during the week while working for Shemy House as representative for Herts & Beds.



Oct 1974 • Highfield Road, Berkhamstead, Hertfordshire, England



#### Company car

Edit

2nd company car - Austin Maxi.



Mar 1975 • 20 Clifton Terrace, Brighton, BN1 3HA



# Marriage

Edit

Richard Douglas Spence Hill married Delia Jacqueline Lumsdaine in Steyning, Sussex, on 28 June 1975 when he was 22 years old.















Delia Jacqueline Lumsdaine

28 Jun 1975 • Steyning, Sussex, England



#### Residence

Edit

Richard Douglas Spence Hill flived in Hemel Hempstead, Hertfordshire, in June 1975. We bought a flat here when I was area rep. for Herts & Beds, but as soon as it completed Sherry House moved me to Sussex, Surrey & Kent and we had a hell of a job selling it and a heck of a light with Sherry House who, in any case made me redundant in Feb!





Jun 1975 • Hernel Hempstead, Hertfordshire, England



Honeymoon

Edit

Honeymoor



Jul 1975 • Messonghi Beach Hotel, Mesoggi, Corfu, Greece



Decidenc

Edit

Richard Douglas Spence Hill lived in Florida, USA, in August 1975.
This was my Dad's flat in the UK and we moved here as all the shenanigans with Sherry House went on.



Aug 1975 • Flat 4, 1 Sillwood Place, Brighton BN1 2LH



Employment

Edit

Made redundant.





#### Education

Edit

Diploma in Wines and Spirits

Mar 1976 • Wine & Spirit Education Trust, International Wine & Spirit Centre, Upper Thames Street, London



#### Employment

Edit

Got a temporary job as a driver in dispatch.



12 Jul 1976 • Debenhams, Western Terrace, Brighton, BN1 2AD



#### Holiday

Edit

Went to see Dee's friends in Toronto, London, Montreal. Jul 1976 • Toronto, Ontario, Canada



#### Education

Edit

Did a Diploma of Management Studies,



Sep 1976 • Brighton Polytechnic Management Centre, 251 Preston Road, Brighton, Sussex, BNI 6SE



### Scholarship trip

Edit

1 week scholarship winner trip from the Wine & Spirit Education Trust. 11 Jun 1977 • Loire Valley, France



#### Holiday

Edit

1 week holiday with Dee, her mother and Bruce. 10 Aug 1977 • Isle of Wight, England



#### Education

Edit

Did an M.Sc. in Marketing Managemer









Sep 1977 • Warwick Business School, The University of Warwick, Coventry, CV4 7AL



#### Residence

CO Edit





Sep 1978 • Redfern flats, The University of Warwick, Coventry, CV4 7AL



#### Holiday

Edit

2 week holiday, on 3rd Oct Dee and I started the spiral to divorce. 01 Oct 1978 • Bretagne, France



#### Residence

Edit

Moved here alone. Dee and I had separated. She was with Howard.



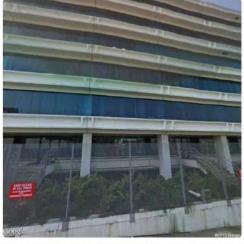
21 Oct 1978 • 4 Vallance Gardens, Hove, BN3 2DD



# Employment

Edit

I'd done my masters thesis with Amex. I'd become interested in financial services and Dee worked there and that allowed me to biag my way in whilst I was at Warwick. Russell Smith was interested enough in what I had done to give me a consultancy.



01 Nov 1978 • American Express Europe Limited, Amex House, Edward Street, Brighton BN88 1AH



Car

Edit

Rover P6 3500 V8





Nov 1978 • 4 Vallance Gardens, Hove, BN3 2DD



#### Employment

Edit

Formally employed by Amex as Industry Information Executive as Russell said it was 'cheaper to hire me'!





14 Feb 1979 • American Express Europe Limited, Amex House, Edward Street, Brighton BN88 1AH



#### Residence

Edit

Moved here.



Mar 1979 • 9 Montpelier Crescent, Brighton, BN1 3JF



Education

Edit

Diploma of Marketing Jun 1979 • Berkshire, England

Jun 1979 • Berkshire, England



Member

Edit

JA

Member

Edit

Jul 1979 • Association of MBAs, 25 Hosier Lane, London, EC1A 9LQ



Member
Jul 1979 • Chartered Institute of Management, 2 Savoy Court, London WC2R OEZ

Edit

DEC 1979 AGE 27

Holiday

Took Jonathan out for Xmas.

Edit

Dec 1979 • Jeddah, Saudi Arabia



Residence

Edit

Richard Douglas Spence Hill lived in Hove, Sussex, on 5 June 1980. I bought a house!





5 Jun 1980 • 50 Shakespeare Street, Hove, East Sussex, BN3 5AG



#### Employment

Edit

Joined WFSL as Marketing Manager.



16 Feb 1981 • Welbeck Financial Services Ltd., 10 Welbeck Street, London WIG 9YA



# Company car

Edit

Ford Granada 2.0L



16 Feb 1981 • 50 Shakespeare Street, Hove, East Sussex, BN3 5AG

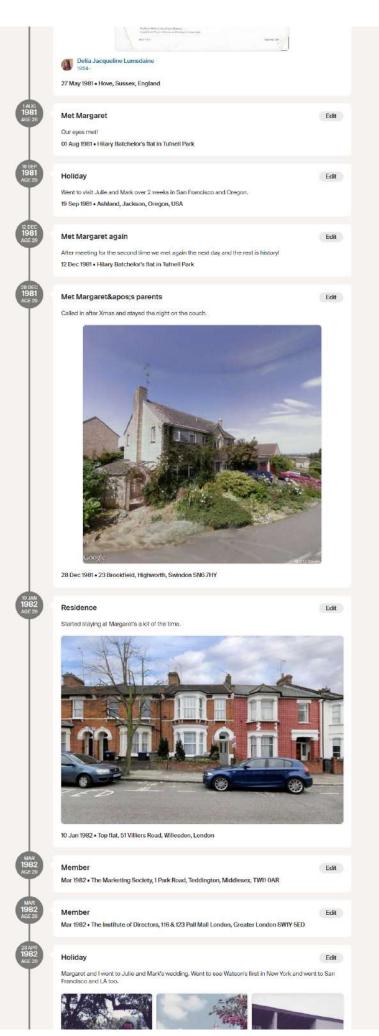


#### Divorce

Edit

Richard Douglas Spence Hill and Delia Jacqueline Lumsdaine were divorced on 27 May 1981 in Hove, Sussex, after 5 years of marriage. He was 28 years old.







22 Oct 1982 • 9 Harcourt Road, Alexandra Park, London, N22 4XW



#### Employment

Edit

Became Marketing Director WFSL. Department and private label moved to Watford.







Feb 1983 • Welbeck Financial Services Ltd., Star House, Clarendon Road, Watford, Herts.



# Company car

Edit

Ford Sierra XR4I - bought it for our personal use when I moved to Citibank.



Feb 1983 • 9 Harcourt Road, Alexandra Park, London, N22 4XW



Holiday

Edit

2 weeks in Corsica - Sartene and Cargese (?) 25 Jun 1983 • Corse, France



Holiday

Edit

Spent a rainy and stormy week. 28 Oct 1983 • Cabo Pino, Marbella, Spain



Employment

Edit

We centralized Debenhams (Taunton) and private label (Watford) divisions into new offices in Bristol.





May 1984 • Welbeck Financial Services Ltd., Welbeck House, Bond Street, Bristol, BS1 3LZ



Residence





15 Jun 1984 • 115 Church Road, Combe Down, Bath, Somerset, BA2 5.J.J



#### Birth of son

His son Benjamin Rupert Spence was born on 24 October 1984 in Bath, Somerset.



24 Oct 1984 • Bath, Somerset, England



#### Holiday

Edit

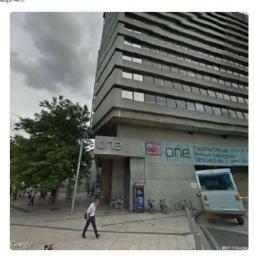
Went to see Anne Marie and Andre then spoke at a Paris conference. 02 May 1985 • Brussels, Brussels (Bruxelles), Belgium



#### Employment

Edit

Joined Citibank Savings, after Burtons takeover of Debenhams, as Vice President, Director of Business Development.



06 Jan 1986 • Citibank Savings, St Martins House, 1 Hammersmith Grove, London W6 0NY



# Company car

Edit

Ford Sierra XR4x4





06 Jan 1986 • 115 Church Road, Combe Down, Bath, Somerset, BA2 5JJ



#### Holida

Edit

Went sailing with Mum and Tony. May 1986 • Bodrum, Icel, Turkey



# Residence

Edit

Richard Douglas Spence Hill lived in Florida, USA, on 27 June 1986.

We weekly commuted here because we wanted to stay in Bath.





27 Jun 1986 • Basement flat, 47 Seagrave Rd London SW6 1SB



#### Employment

Edit

Launched Storecard, a j-v that I arranged between Citibank and Storehouse. I remained a VP at Citibank but became Marketing Director of Storecard.



16 Aug 1986 • Storecard, Griffin House; 161 Hammersmith Road, London W6 OGF



#### Illness

Edit

Clinical depression diagnosed, but other than pills I struggle on and try to hide it: 06 Oct 1986 • Bath, Somerset, England



#### Employment

Edit

Joined as General Manager, Royal UK. Offered job to start company to compete with Direct Line



01 Jun 1987 • Royal Insurance, New Hall Place, Old Hall Street, Liverpool, L69 3HS



# Residence

Edit

Edit

Weekly commute to here for 4 months until we opened in Bristol.



01 Jun 1987 • Moat House Hotel, Paradise Street, Liverpool, L1 8JD



Residence



01 Jun 1987 • 115 Church Road, Combe Down, Bath, Somerset, BA2 5JJ



#### Company car

Edit

Power+ Engineering Sprintex Supercharged Ford Sierra XR4x4 Sep 1987 • 115 Church Road, Combe Down, Bath, Somerset, BA2 5.JJ



# Employment

Edit

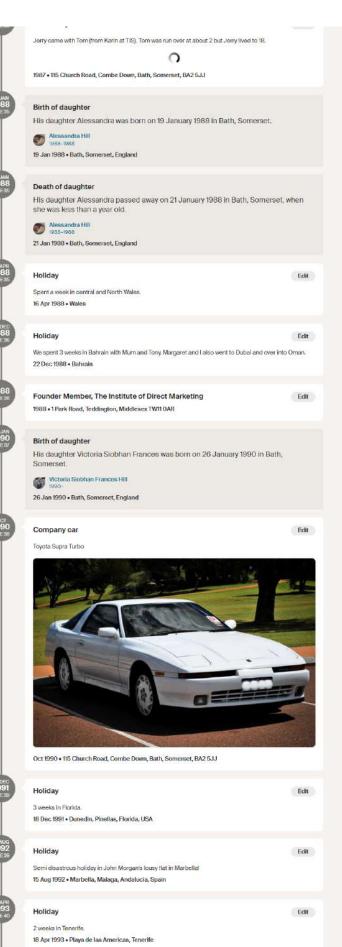
I remained a GM of Royal UK but was also MD of the Insurance Services and Cavendish Insurance. We launched The Insurance Service from here in October.



Oct 1987 • The Insurance Service, The Spectrum Building Bond Street Bristol BSt 3LG



Cat - Jerry Edit



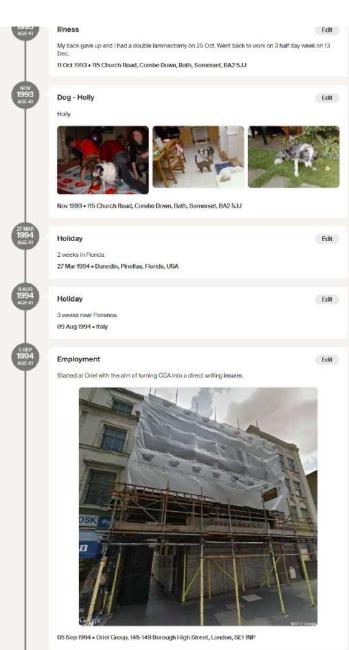
Edit



Holiday

2 weeks in Florida.

08 Aug 1993 • Dunedin, Pinellas, Florida, USA





Employment



05 Sep 1994 • CGA, UK House, Worthing Road, Horsham, Sussex, RH12 TTL



Company car

Edit

Toyota Supra Twin Turbo



05 Sep 1994 • 115 Church Road, Combe Down, Bath, Somerset, BA2 5.1.J



Residence Edit
Richard Douglas Spence Hill lived in Horsham, Sussex, on 5 September 1994.



05 Sep 1994 • Horsham, Sussex, England



Holiday

2 weeks in Spain.

19 Aug 1995 • Pals, Girona, Catalonia, Spain and Barcelona



Illness

Nervous breakdown and Paul drives me home. Clinical depression diagnosed again. 11 Sep 1995 • CGA, UK House, Worthing Road, Horsham, Sussex, RHI2 ITL



Employment

Completed buyout of CGA from Oriel who remained a substantial shareholder.

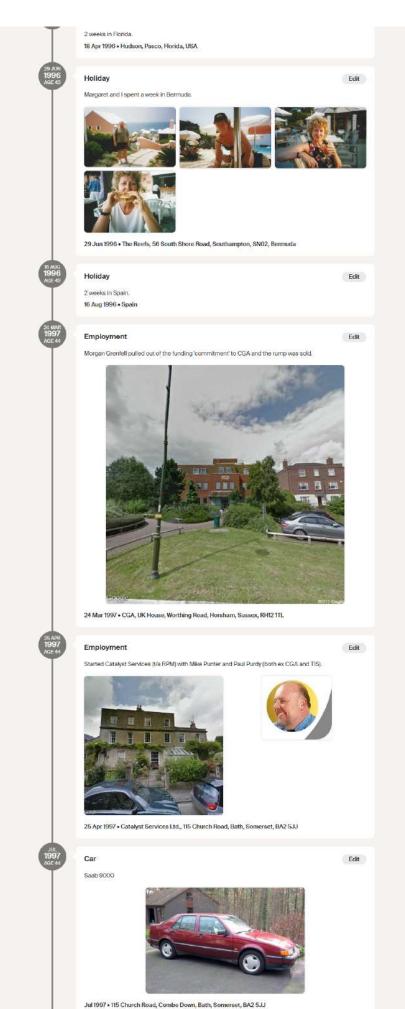


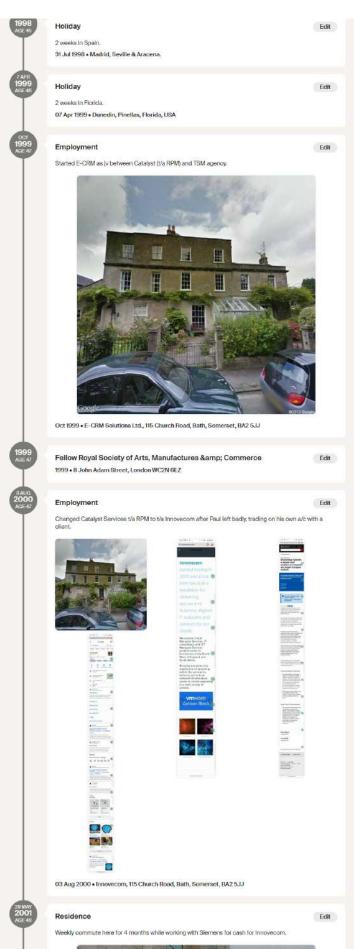
11 Apr 1996 • CGA buyout completed at Penthouse Suite, Hotel Cafe Royal, 68 Regent Street, London, WIB 4DY

Edit



Holiday









29 May 2001 • Hilton Hotel, 1 William St Glasgow G3 8HT









Toyota Aristo Twin Turbo

Car







Sep 2001 • 115 Church Road, Combe Down, Bath, Somerset, BAZ 5JJ



#### Cat - Chica

Edit

Edit

Chica came with Sparky (a tom) who 'disappeared' aged about 2. We never found out what happened to him.





2001 • Bath, Somerset, England



### Death of father

His father Robert Eric passed away on 22 February 2002 in Bath, Somerset, at the age



Robert Eric Hill 1917-2002

22 Feb 2002 • Bath, Somerset, England



## Holiday

Edit

3 weeks - 2 in Conil and 1 in Frigiliana



































13 Jul 2002 • Andalucia, Spain



#### Employment

Edit

Started Person to Person with Ken and Cattry Bauso - they reneged on the shareholding deal in 2004. They went bust in 2016.





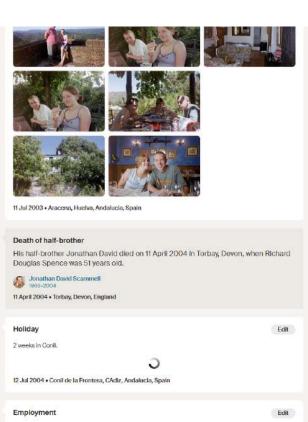
05 Aug 2002 • Fundraising Initiatives, Middlesex House, 29-45 High Street, Edgware, HA8 7UU



## Holiday

Edit





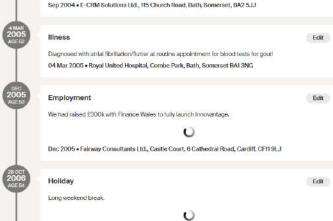


Formally started Fairway Consultants Ltd. t/a Innovantage with Matthew Devistowe, we'd been talking for 2

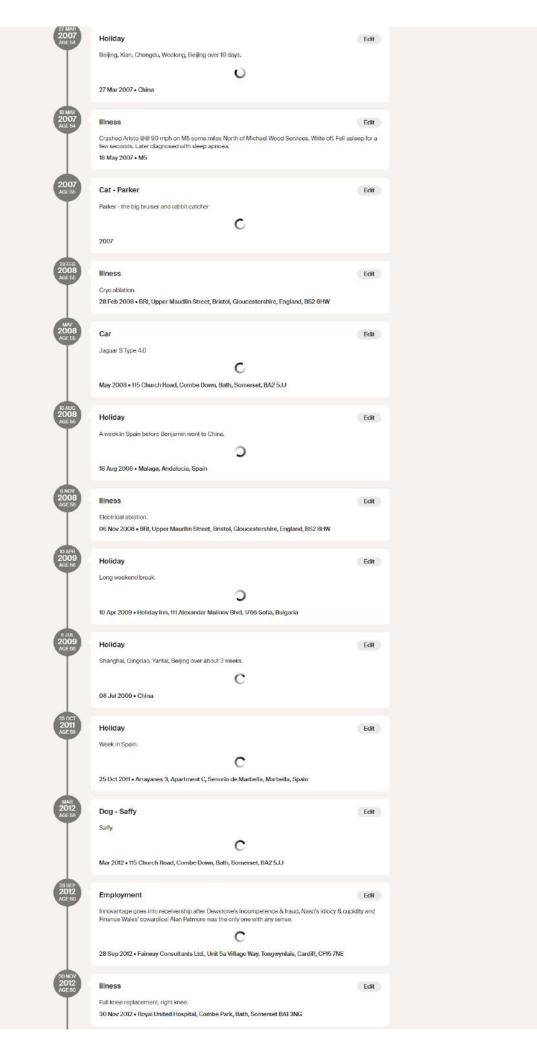


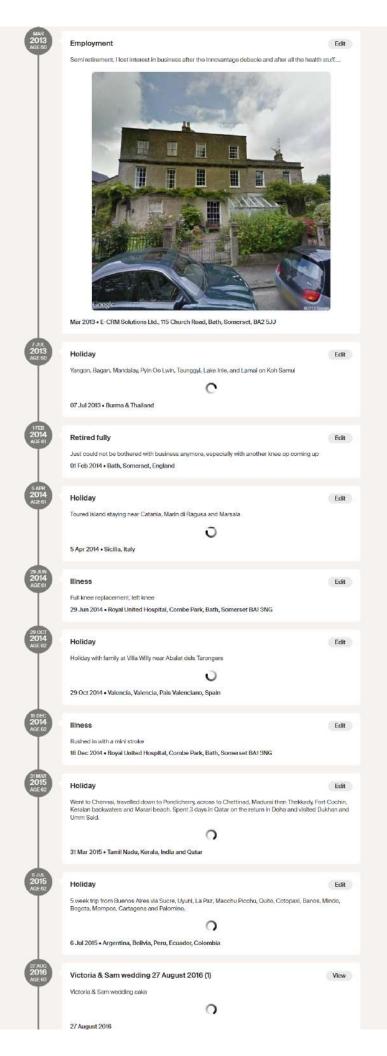


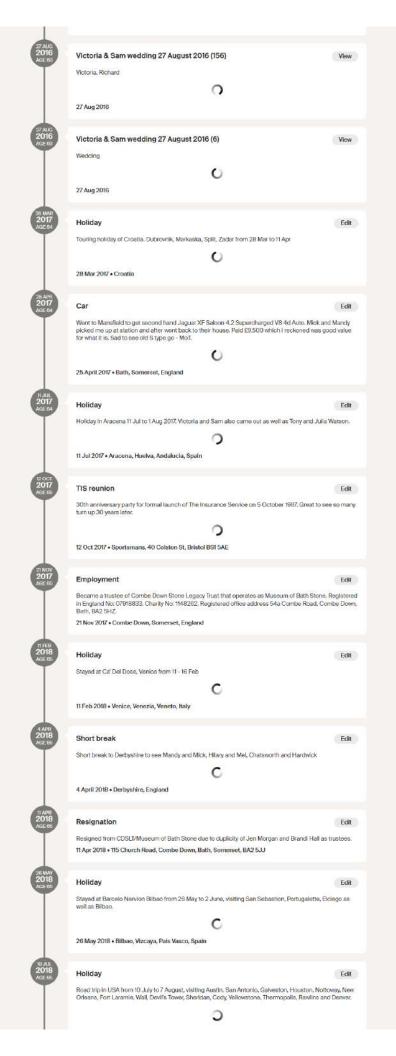
Sep 2004 • E-CRM Solutions Ltd., 115 Church Road, Bath, Somerset, BA2 5.J.J



28 Oct 2006 • Rome, Roma, Lazio, Italy









Holiday

Holiday with Margaret and Mum at Hotel Huerto del Cura from 25 - 30 October



Edit

Edit

25 Oct 2018 • Elche, Alicante, Pais Valenciano, Spain



Holiday Edit

Holiday to Sri Lanka with Margaret from 5 - 26 Apr 2019, staying at Colombo, Dambulla, Trincomalee, Dambulla, Kandy, Nuwara Eliya, Yala National Park, Tangalle, Galle, Negombo



5 Apr 2019



Trip to Fanjeaux going via Kent, Normandy, Loire, Bordeaux and back. Victoria, Sam and Xander Joined us for a while.





#### Family photoshoot





22 Jun 2022 • 115 Church Road, Combe Down, Bath, Somerset, BA2 5JJ



#### Ruby wedding anniversary

Edit

3 days with friends and family







16 September 2022 • East Stoke House, East Stoke, Stoke sub Hamdon, Somerset, TA14 6UF



#### Death of mother

His mother Maureen Margaret passed away on 25 November 2022 in Combe Down, Somerset, at the age of 96.



25 Nov 2022 • Combe Down, Somerset, England



#### Holiday

Edit

3 days in the medina at Marrakech, Riad les Trois Palmiers, 9 days in Essacuira, Villa Daba and 3 days outside Marrakech, Villa Kristy.





6 Mar 2023 • Holiday in Morocco





#### Contact

115 Church Road, Bath, BA2 5JJ rdshill@gmail.com

www.linkedin.com/in/richardhill (LinkedIn)

www.combedown.org/ (Personal)

# Top Skills

Business Strategy
Direct Marketing
E-commerce

# Richard Hill

I'm going to try adding this to my profile to see if any of the "eejits" actually notice? I'M TERMINALLY I'LL WITH CANCER. Quam bene non quantum bene. Dictum meum pactum.

Bath, England, United Kingdom

# Summary

Retired.

If you ain't read the headline, 'nuff said!

Open networker, but please don't expect me to engage - I'm retired and I will be rude if you haven't read this.

I may disapprove of what you say or represent, but I will defend to the death your right to say or represent it.

Love history and research local history where we live on Combe Down. Love music, especially baroque and the organ.

# Experience

Prior to Now Local history research February 2013 - Present (11 years) Bath, England, United Kingdom

Museum of Bath Stone (Combe Down Stone Legacy Trust)
Member Board Of Trustees & Director
November 2017 - April 2018 (6 months)
Combe Down, Bath

The Museum of Bath Stone tells the story of Combe Down Stone, the material from which the Georgian City of Bath was built and Ralph Allen, the man behind the enterprise.

Innovecom

Non executive director March 2002 - December 2017 (15 years 10 months)

Bristol, United Kingdom

IT and ebusiness http://www.innovecom.com

**E-CRM Solutions** 

Director

February 1999 - January 2014 (15 years)

Internet and direct marketing agency dealing with SME clients.

Innovantage Non Executive Chairman March 1999 - August 2012 (13 years 6 months)

Cardiff, United Kingdom

Recruitment information.

Person to Person Services Ltd.

Managing Director
2002 - 2004 (2 years)

London, United Kingdom and Canada

Set up.

RPM Business Strategies & Solutions Partner & Director 1997 - 2002 (5 years)

Implementation consultancy.

CGA Group Chief Executive Officer 1996 - 1997 (1 year) London and Horsham, United Kingdom

Turnround and £20m MBO in insurance.

Firstline Insurance Non Executive Director 1996 - 1997 (1 year)

Bermuda captive insurance company.

Oriel Group plc Director 1994 - 1996 (2 years) Insurance broker.

Royal Insurance General Manager 1987 - 1994 (7 years)

Created major direct insurer.

The Insurance Service Chairman 1987 - 1994 (7 years) Set up and ran.

Cavendish Insurance plc

Managing Director 1987 - 1994 (7 years)

Set up and ran

Citibank

Vice President, Director of Business Development 1986 - 1987 (1 year)

Created JV with Storehouse.

Storecard Marketing Director 1986 - 1987 (1 year)

Set up and grew.

Welbeck Finance plc
Marketing Director
1981 - 1985 (4 years)
London and Bristol, United Kingdom,

Created marketing machine.

American Express Marketing Executive 1978 - 1981 (3 years)

Doubled UK Corporate Card division.

Sherry House Ltd. Sales Executive 1974 - 1976 (2 years) Represented international brands to major accounts.

Pearl Vintners Cellar & Shop Manager 1972 - 1974 (2 years)

Shipped and bottled wine imports, ran wholesale and direct distribution & onsite retail outlet.

Martlet Travel
Resort Representative
1970 - 1971 (1 year)
Brighton and Jersey, United Kingdom

Telemarketing Adviser for holidays then Resort Representative

# Education

University of Warwick
M Sc, Marketing · (1977 - 1978)

Charterered Institute of Marketing Diploma, Marketing (1978 - 1979)

Brighton Polytechnic

DMS with Credit, Management · (1976 - 1977)

Wine & Spirit Education Trust

Diploma with Honours, Wines & Spirits · (1974 - 1976)